

# COST COMPARISON

**DON'T THROW MONEY OUT THE DOOR!**

Facilities face common problems that lead to costly dock door damage:

- **Fast-paced work environments**
- **Higher volume shipping / receiving**
- **Congested loading dock and staging area**

TKO's patented track, panel, plunger, and weatherseal design addresses these common issues to provide a lower cost of ownership alternative to standard sectional doors. See below.

The REAL Cost of Ownership for Standard Overhead Door	Estimated Cost	Actual Cost
<b>Purchase Price:</b> (Varies by quantity, door size and options) (Includes material, freight, and installation)	\$1,000 - \$1,600	\$
<b>Estimated Annual Replacement Panel Cost:</b> (Includes material and labor for one panel per year)	\$300 - \$500	\$
<b>Estimated Annual Replacement Track Cost:</b> (Includes material and labor for one track per year)	\$100 - \$150	\$
<b>Estimated Annual Weatherseal Replacement Cost:</b> (Includes material and labor for one weatherseal replacement per year)	\$100 - \$150	\$
<b>Estimated Annual Cost of Environmental Loss, Downtime, and/or Productivity Loss:</b> (Additional costs associated with damage to conventional overhead doors)	\$ TBD	\$
<b>Total Cost Analysis:</b>	\$1,500 - \$2,400	\$

TKO Cost of Ownership	Estimated Cost
<b>Purchase Price:</b> (Varies by door size and options) (Includes estimated material, freight, and installation)	\$
<b>Estimated Annual Replacement Panel Cost:</b> (Includes material and labor for one panel per year)	\$ 0
<b>Estimated Annual Replacement Track Cost:</b> (Assumes use of TKO Impact-A-Track)	\$ 0
<b>Estimated Annual Weatherseal Replacement Cost:</b> (Includes material and labor for one weatherseal replacement per year)	\$ 0
<b>Estimated Annual Cost of Environmental Loss, Downtime, and/or Productivity Loss:</b> (Additional costs associated with damage to conventional overhead doors)	\$ 0
<b>Total First Year Cost Analysis:</b>	\$